Brochure for Tempus Investment Corp DBA Taylor Goddard Investments

CRD# 307013

17200 Lakepoint Dr SE Yelm, WA 98597 CONTACTS: Austin Goddard WEBSITES: www.TaylorGoddard.com DATED: Mar 21th, 2025

This brochure provides information about the qualifications and business practices of Tempus Investment Corp. If you have any questions about the contents of this brochure, please contact us at 253-948-6431 or <u>Invest@TaylorGoddard.com</u>. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Additional information about Taylor Goddard Investments also is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

Item 2) Material Changes

Initial Formation:

This is Tempus Investment Corp dba Taylor Goddard Investments annual update. No material changes from the last annual update.

Please read entire document.

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Item 4) Advisory Business.

The principal owner of the Tempus Investment Corp is Austin Goddard and more information is listed in the brochure supplement. Tempus Investment Corp has been in business and became a registered investments advisor in 2020 dba Taylor Goddard Investments. The primary service we provide is investment advisory services. You may always ask questions and you can give direction to us. Our major concern is we provide appropriate investments for you, your families and businesses within the goals we set together. We do not participate in wrap fee programs or use load mutual funds. As of Jan 1, 2025 we manage about \$6,626,045 in client assets on a discretionary basis.

We provide the investment advisory services for a percentage of assets under management and do not charge on a commission basis. We determine a set of goals, in discussion with you, based on your circumstances and when you expect to need to use your investments. Those goals will include your cash requirements, timeline and investment goals, as you know them and share with us. These discussions will yield portfolio targets for stocks, fixed income and money market funds. Those ratios being set, we will select the stocks, bonds, ETFs and no-load mutual funds that will appropriately approach your goals, as previously agreed. Sell targets for the stocks will be initially set by the Investment Advisor. The client may request or direct modifications to the sell target or to order the sale of a stock or to change the goals previously set. There are a few other ways a stock's sell target is set. If the stock goes up 60%, it is sold. If the stock goes down 40% or if the stock's financial strength is downgraded by Value Line to C+ or worse, it is sold. A sale may also be made because of a fundamental change in the company's circumstances. The investor may request the sale of a securities at any time. Once portfolio goals are set we will choose stocks, mutual fund, effs, bonds and bond funds that are appropriate to fit those goals. Clients may impose restrictions on investing in certain securities or types of securities.

Item 5) Fees and Compensation.

You may choose to pay by direct billing or deduction by the custodian from your account or by direct billing. Fees are not negotiable. Fees may be waived or decreased at the discretion of the company. Fees are billed monthly, in arrears, based on the account value as of the last day of the month.

The fee schedule is:

Billable Assets	Monthly Fee
Amount <= \$500,000	0.07167%
Amount > \$500,000	0.03584%

Example 1: A \$500,000 portfolio would have billable assets \$500,000 and have a fee multiplier of 0.0007167. This fee is a monthly fee and would be about 0.86% annually

Example 2: A \$1,500,000 portfolio would have billable assets \$1,500,000. The first \$500k would have a multiplier of 0.0007167 and the remaining amount (\$1M) would have a fee multiplier of 0.0003584.

This fee is a monthly fee and would be about 0.574% annually

Custodians/broker will charge commission, transaction fees, NSF check fees, wire transfer fees, ADR fees on foreign stocks, non-standard asset fees, outgoing transfer fees, statement mailing fees, and other maintenance fees. Mutual fund expense ratios are disclosed immediately upon purchase by the broker. Taylor Goddard Investments receives no part of the broker's fees or commissions. Load mutual funds (A shares, B shares, C shares) are not typically recommended by us, unless appropriate, and we never collect sales charges or incentives. The lowest OER class for which the client qualifies is normally

recommended. Each brokerage has its own standards, trade pricing policies, breakpoints and thresholds, annual fees, etc. These are discussed before the account is opened at that brokerage to assist the client in choosing their custodian. Lower fees for comparable services may be available from other sources. Sincere efforts are made to minimize costs and keep fees and services comparable or better.

Monthly balance sheets contain the formula for how billable assets are calculated and the fee table and the monthly fee rate for the account. We generally have small accounts mainly in mutual funds and small accounts should never contain all individual stocks, unless appropriate. On each balance sheet, three performance figures are calculated: A return of the portfolio since inception, a year-to-date ratio, and the most recent quarterly return. If there have been no deposits or withdrawals in the period, the current value is simply subtracted from the closing value at the end of the last period and that result divided by the closing value at the end of last period. When deposits or withdrawals occur during the period, appropriate pro-rated adjustments are made so that the timing of the transfers is not a factor in the performance figures. Performance returns are net of fees since fees are deducted before performance is calculated. Dividends and interest are included since they are part of the performance of the portfolio. Clients will incur brokerage and mutual fund expenses in addition to our fees. We don't typically recommend load mutual funds unless the loads are waived. Each time a fee is directly deducted from a client's account, we will concurrently send clients an invoice itemizing the fee. For all clients, including direct fee billing to clients, we will be provided written billing information containing the fee(s), the formula used to calculate the fee(s), and the time period covered by the fee(s) written on each monthly statement.

In all instances, Taylor Goddard Investments will send the client a written invoice, including the fee, the formula used to calculate the fee, the fee calculation itself, the time period covered by the fee, and, if applicable, the amount of assets under management on which the fee was based. Also, Taylor Goddard Investments will include the name of the custodian(s) on your fee invoice. Taylor Goddard Investments will send these to the client concurrent with the request for payment or payment of the Adviser's advisory fees. We urge the client to compare this information with the fees listed in the account statement.

The client has the right to terminate the contract without penalty within five business days after entering into the contract. Services may also be terminated at any time by either party by giving written notification. Taylor Goddard Investments shall immediately discontinue all trading (but may settle open transactions and execute additional trades upon instruction from client). After receiving a termination request, Taylor Goddard Investments will calculate a final bill for the pro-rated portion of the month for which management was provided.

Research and Other Soft Dollar Benefits.

Taylor Goddard Investments does have an arrangement where it receives some economic benefit from a nonclient in connection with giving advice to clients which is known as "soft money". Schwab currently provides "Schwab Advisor Center" as an account management tool. There is no cost to the company or any client for these services. These programs are necessary to effectively manage accounts, view positions, place trades electronically, enroll new accounts, obtain sales materials, and communicate more effectively with the brokerage firm.

Item 6) Performance-Based Fees and Side-by Side Management.

We think this would be a conflict of interest and we do not use this type of management.

Item 7) Types of Clients.

We provide investment advisory services to individuals, pension and profit sharing plans, trusts, estates, charitable organizations, and corporations.

There are no requirements for opening or maintaining an account, such as minimum account size or number of transactions.

Item 8a) Methods of analysis.

We use technical and fundamental analysis to pick stocks to your goals. We mainly buy stocks with data from Value Line. We do listen to the news and read the Wall Street Journal, Barron's, Fortune, Money Magazine and such, but we are skeptical of this information. Our first screening of a potential stock is the company's financial strength. We screen out a company if it does not have at least a B+ financial strength. We are bargain hunters by instinct. We want to buy the most growth at a reasonable price. We use the Value Line survey data to do a comparative analysis of all of the stocks, that have proper financial strength, to give us a current list (candidate list) sorted in order of the growth versus price. Dividends are considered in this analysis, of course, as applicable.

Fundamental analysis: Fundamental analysis uses public data to evaluate the value of a stock or any other type of security. For example, an investor can perform fundamental analysis on a bond's value by looking at economic factors such as interest rates and the overall state of the economy, then studying information about the bond issuer, such as potential changes in its credit rating. For stocks, fundamental analysis uses revenues, earnings, future growth, return on equity, profit margins, and other data to determine a company's underlying value and potential for future growth. All of this data is available in a company's financial statements.

Technical analysis: Technical analysis is a trading discipline employed to evaluate investments and identify trading opportunities by analyzing statistical trends gathered from trading activity, such as price movement and volume. Unlike fundamental analysts, who attempt to evaluate a security's intrinsic value, technical analysts focus on patterns of price movements, trading signals and various other analytical charting tools to evaluate a security's strength or weakness.

We use fundamental analysis to rank stocks in order of growth/price. We then use technical analysis to decide when it is an appropriate time to invest in those companies.

If a stocks financial strength is decreased to C+ or lower we generally sell off all of our positions.

Item 8b) Investment Strategies.

We invest mainly in exchange-listed securities, mutual funds, ETFs and in corporate bonds and CDs. If appropriate, we will buy municipal bonds and government bonds. We will help you with your existing variable annuities and may help buy fixed annuities, in the rare case that they are appropriate. We try to keep costs down and have an incentive to do so.

We set goals with clients for a balance of stocks and fixed income taking liquidity needs into consideration. We believe in diversification within the portfolios. We use the candidate list (described above) to buy stocks for the portfolios. We use no-load, no-transaction fee mutual funds to invest both the stock and fixed income portions of the portfolios.

We buy the stocks with the intent of holding for at least a year, but will sell earlier if our sell targets are met. We very seldom use margin, and typically at a client's request.

Item 8c) Risk of Loss.

Material Risk - Investing in securities and bonds involves risk of loss that clients should be prepared to bear. As discussed above, our discussions will yield targets for a balance of stocks, fixed income and money market funds. No matter how well chosen, many stocks will go down when the market goes down. Since we are usually not in stocks only, the entire portfolio should not lose as much as the stocks alone. Bonds go down when interest rates go up or the quality of the company decreases. We mitigate this by having mainly bonds that

mature and have the intent to hold to maturity. This is called a bond ladder and it reduces interest rate risk. If the portfolio is too small for individual bonds we use bond funds. Money Market Funds are not FDIC insured and pay very small interest. We usually keep these levels small and in line with the next few months liquidity needs. The market fluctuates, up and down. We review the portfolio's goals at least monthly and reinvest if the goals are out of balance significantly. This means that we harvest gains when we have them and have the money to invest when there are losses.

Although all investments involve risk, including the potential loss of principal, some securities (such as equities) involve more risk than other securities (treasury bonds). Higher-risk investments have the potential for higher returns, but also for greater losses. It is noted that, if the percentage of equities is too low there is a risk that the portfolio will not meet its growth goal. Maintaining a balanced portfolio is one way we mitigate risk.

Item 9) Disciplinary Information.

There have never been any legal or disciplinary events in our firm's history or in the history of any management personnel.

Item 10) Other Financial Industry Activities and Affiliations.

We don't have any other financial industry activities and affiliations.

Item 11) Code of Ethics, Participation or Interest in Client Transactions and Personal Trading.

The company has established a code of ethics. The underlying fact is that we have a fiduciary responsibility to the client to do our actions in a way that is favorable to the client. A client or prospective client may request a copy of the code of ethics by contacting the contact persons on page 1 or emailing us at Invest@TaylorGoddard.com. We only trade publicly-traded listed securities. Rarely, we assist with client-initiated privately held items. We do not create or offer any securities for sale.

Employees of the firm do buy the same publicly-traded listed securities that we buy for clients. We prohibit buying for ourselves before buying for clients. That would be "front running" and is a conflict of interest. Each transaction is reviewed by a principal of the firm. An employee transaction can be included with a block trade and all accounts within the block trade receive equal average cost. Good-til-cancel sale orders are entered with the same criteria as clients, at the same time, and the broker, with no bias for or against the employee, controls the execution details. Should a client request a security previously traded that day by an employee, a contemporaneous note is made and the client is notified.

Taylor Goddard Investments and all employees/representatives do not have any material conflicts of interest which could be reasonably expected to impair the rendering of unbiased and objective advice that does not promote "fair, equitable or ethical principles". Austin Goddard is the sole owner of Automation LLC (a Washington LLC). Automation LLC provides technical and data to the financial, charter and hospitality industries.

Item 12) Brokerage Practices.

Taylor Goddard Investments does not require a client to direct us to execute transactions through a specific broker-dealer. Not all advisors require their clients to direct a brokerage. By directing a brokerage you may be unable to achieve the most favorable execution of transactions, and this practice may cost clients more money. Taylor Goddard Investments does not have the authority to determine the broker to be used or the commission rates paid. The broker selection is established at the time the account is opened and funded. Clients may specify the broker to be used, but are advised that a discount broker is recommended, such as Schwab, which allow appropriate management of client accounts and have reasonable fees. No broker is paid extra in

recognition of the value of services provided, unless the client has requested a more expensive brokerage agreement. In such a case, no portion would go to our company.

Brokerage for Client Referrals.

We do not receive referrals from Brokers. This would be a potential conflict of interest because it would give an incentive to not pick a broker based on the clients' interests.

Directed Brokerage.

We pick listed securities, funds, and bonds. We buy them all in the brokerage firm selected by the client when they fund the account. If we bought securities of any kind at a different brokerage fund than where the account is located, the client might have to pay higher brokerage commissions, we may not be able to aggregate orders to reduce transaction cost, or the client may receive less favorable prices. Additionally there could be costs related to paying for the securities and transferring them to the account. We often aggregate orders when we buy or sell the same stocks at the same time at the same brokerage firm. This will generally reduce transaction costs and each client is not front running another client, resulting in fairness to all.

Item 13) Review of Accounts.

We review each account at least monthly and whenever a position is sold or when a deposit or withdrawal is made. The nature of this review is to rebalance back to investment goals and to make sure that investment goals are still applicable to the clients situation. This review leads to a rebalancing when appropriate. Austin Goddard is solely responsible for reviews and will make this review at least monthly. We offer monthly statements to clients of these accounts. These statements are online through our website. Statements include performance since inception, year to date performance and quarterly performance, fee calculations, along with all held securities and positions sold the current year. Statement also include a suitability review and investment balance goals.

Item 14) Client Referrals and Other Compensation.

We appreciate all referrals but we do not compensate persons for them.

Item 15) Custody.

206(4)-2 under the Investment Advisers Act of 1940 states "An adviser has custody if it holds, directly or indirectly, client funds or securities, has any authority to obtain possession of them". The amendments to the rule revised the definition of "custody" under the rule to specifically include in the definition of custody arrangements where an adviser's related person has custody of client assets in connection with advisory services the adviser provides to clients. For example, if an affiliated broker-dealer of an investment adviser maintains custody of client assets as qualified custodian in connection with advisory services the investment adviser would have custody of those client assets.

Taylor Goddard Investments does not maintain custody of any client assets, securities or funds, except that fees are deducted from the accounts. The Broker that does have custody sends each client a monthly or quarterly account statement. Taylor Goddard Investments does not accept cash or credit card transactions. Checks directly payable to the broker or client-established bank links or client-signed standing authorizations do not leave the custody of the client or the broker. Management fee deductions are previously authorized by most

clients and an invoice is given and calculated and billed in arrears. The final ruling on 206(4)-2(a)(3) effective 12 Mar 2010 page 5 states that advisers have custody solely because of their authority to deduct advisory fees from client accounts. Therefore technical custody does apply. Clients should carefully review the statements of the broker or custodian. Since you also receive an account statement from us, we urge you to compare the account statements. It is your best defense to make sure that they match up in all material ways. Many frauds occur when there are not two statements to reconcile against each other.

Custody as defined by WAC 460-24-005(6):

"Custody" means holding, directly or indirectly, client funds or securities, or having any authority to obtain possession of them or the ability to appropriate them. An investment adviser has custody if a related person holds, directly or indirectly, client funds or securities, or has any authority to obtain possession of them, in connection with advisory services the investment adviser provides to clients.

- (a) "Custody" includes:
 - (i) Possession of client funds or securities unless received inadvertently and returned to the sender promptly, but in any case within three business days of receiving them;
 - (ii) Any arrangement (including a general power of attorney) under which an investment adviser is authorized or permitted to withdraw client funds or securities maintained with a custodian upon an investment adviser's instruction to the custodian;
 - (iii) Any capacity (such as general partner of a limited partnership, managing member of a limited liability company or a comparable position for another type of pooled investment vehicle, or trustee of a trust) that gives an investment adviser or its supervised person legal ownership of or access to client funds or securities; or
 - (iv) Any arrangement where the investment adviser requires the payment of advisory fees six months or more in advance and in excess of five hundred dollars per client.
- (b) Receipt of checks drawn by clients and made payable to unrelated third parties will not meet the definition of custody if forwarded to the third party within three business days of receipt and the adviser maintains a ledger or other listing of all securities or funds held or obtained inadvertently as set forth in WAC 460-24A-200.

Under WAC 460-24A-106(1):

- A. We must have written authorization from clients to deduct advisory fees from the account held with the qualified custodian.
- B. Each time a fee is directly deducted from your client's account, you must concurrently:
 - (i) Send the qualified custodian notice of the amount of the fee to be deducted from our client's account; and
 - (ii) Send our client an invoice itemizing the fee. Itemization includes the formula used to calculate the fee, the fee calculation itself, the amount of assets under management the fee is based on, the time period covered by the fee. We must include the name of the custodian(s) on the fee invoice.

We have custody as defined in WAC 460-24A-005(6) solely because you have the authority to have fees directly deducted from client accounts and you comply with the requirements set forth in section AC 460-24A-106(1)

Item 16) Investment Discretion.

We manage security accounts on behalf of clients who have provided us with discretionary authority in their brokerage applications and confirm it on their contracts with us. We exercise that discretion within the constraints of the asset allocation goals. Clients may provide us a list of stocks to avoid. Brokerage Account

applications and Taylor Goddard Investments advisor contract provide trading, disbursement and fee payment authorization.

Item 17) Voting Client Securities.

Clients choose whether to retain authority to vote their own securities on their account application. Clients may receive their proxies or other solicitations directly. Clients can contact us with questions if they wish. Clients can change whether to have us vote proxies at any time. Proxies are internally reviewed and judged by the Investment Advisory team. A client can inquire at any time on what current and recent proxies applied to assets in their account and the way it was voted. It is our desire to always vote proxies in the best interest of our clients and provide clients with information about how their proxies are voted as requested.

Item 18) Financial Information.

We do not require or solicit prepayment of fees of more than \$500 six months or more in advance. We have not been the subject of a bankruptcy petition in our history. No financial condition currently exist that would be likely to impair Taylor Goddard Investments ability to meet contractual commitments to clients.

Item 19) Requirements for State-Registered Advisers.

- A. Austin Goddard is the principal executive officer and management. See Supplement for education and business background.
- B. Taylor Goddard Investments has no outside business activity as a company but Austin Goddard(principal) owns Automation LLC.
 - 1. Austin Goddard(principal) as an individual owns Automation LLC which provides software and technical services to investment advisors, charter fishing, and hospitality industries. Austin Goddard has no authority over the day to day business activities of those businesses provided software. Conflicts of interest have been investigated.No conflicts of interest have been identified.
- C. No performance based fees are assessed.
- D.
- 1. Taylor Goddard Investments has never been awarded or otherwise been found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
 - (a) an investment or an investment-related business or activity;
 - (b) fraud, false statement(s), or omissions;
 - (c) theft, embezzlement, or other wrongful taking of property;
 - (d) bribery, forgery, counterfeiting, or extortion; or
 - (e) dishonest, unfair, or unethical practices.
- 2. Taylor Goddard Investments has never been awarded or otherwise been found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
 - (a) an investment or an investment-related business or activity;
 - (b) fraud, false statement(s), or omissions;
 - (c) theft, embezzlement, or other wrongful taking of property;
 - (d) bribery, forgery, counterfeiting, or extortion; or
 - (e) dishonest, unfair, or unethical practices.
- E. Taylor Goddard Investments, all supervising and supervised personnel do not have any relationship or arrangement with any issuer of securities.

Mar 21, 2025

BROCHURE SUPPLEMENT

Part 2B of Form ADV SEC Required Brochure Supplement

Professional Backgrounds of:

Item 1)

Austin Goddard (Principal, Managing member)

Taylor Goddard Investments staff members are evaluated on the basis of education and professional work experience, prior to hiring. Any associated persons involved in determining investment strategy or giving investment advice to clients must meet the examination or other licensing requirements of the states in which they provide services. The firm conducts pre-hiring background checks for all employees.

All firm personnel are monitored and supervised by one or more of the following: the firm's principals, Austin Goddard (Chief Compliance Officer). Supervision is ongoing and includes trade supervision, email monitoring, monitoring of personal trading, periodic performance evaluations, staff meetings and direct communications. All employees listed herein receive compensation solely for their responsibilities at Taylor Goddard Investments. The individuals in this report have no reportable disciplinary events to disclose.

This brochure supplement contains information about the advisory personnel on whom clients rely for investment advice. Among other things, this brochure supplement contains information about the educational background, business experience and disciplinary history (if any) of the supervised persons who provide advisory services to the clients. This is a supplement to the Taylor Goddard Investments Investment Advisors brochure (Form ADV, Part 2A). Please contact the firm's Chief Compliance Officer, Austin Goddard at 253-948-6431, or via email to Invest@TaylorGoddard.com, if you have any questions about this supplement.

Office Address: 17200 Lakepoint Dr SE Yelm, WA 98597

Phone: 253-948-6431 Email: Invest@TaylorGoddard.com

Item 2) Professional Biographies

Educational Background and Business Experience.

Austin Goddard: Registered Investment Advisor RepresentativeBorn 1978CRD# 5257056

Educational Background

- OIT 1997-1998, CCAF 2000-2003, UMUC 2003-2006, Pierce College 2008-2010, CPTC 2010-2012 Emphasis on business, finance, data analysis and information technology.
- Graduate, McNary Salem High School, Salem OR 1997
- Series 65 (NASD Uniform Investment Advisor Law Examination) 2007
- Cost Accounting, Accounting I and II, Financial Accounting, Government Accounting
- Business Management, Business Finance
- U.S. Stock Market, Marketing, Business Law, Business Ethics, International Business
- Microeconomics, Macroeconomics
- Statistical Analysis, Argumentation and Research
- Technical Report Writing, Business Information Systems, Management Information Systems Business Experience
 - Owner, CEO-Founded Tempus Investment Corp dba Taylor Goddard Investments 2020-Present
 - Software developer/Analyst Automation LLC 2016-Present
 - Advisor Rep/Software developer Stock Management LLC
 - Sergeant US Air Force, Honorable discharge 2000-2006
 - Resource manager, Keflavik Iceland USAF
 - Management of 24 subordinates USAF 2004-2006
 - Commendation Medal for Meritorious Service USAF May '06
 - Air Force Achievement Medal April 2004
 - Airman of the Quarter April 2004

Contact information: Office 253-948-6431 email: Austin@TaylorGoddard.com

Item 3) Disciplinary Information:

There have never been any legal or disciplinary events in our firm's history or in the history of any management personnel.

Item 4) Other Business Activities:

Austin Goddard owns Automation LLC which provides software and technical solutions to investment advisors, charter fishing operations and the hospitality industry. Austin Goddard does not have authority over the day to day business operations of the companies provided software and technical services. Austin Goddard spends approximately 1 hour (or less) during most trading days conducting business for Automation LLC. Conflicts of interest have been investigated.No conflicts of interest have been identified.

Item 5) Additional Compensation:

There are no additional economic benefits received by any employee or principal for providing advisory services. No bonuses that are based, even in part, on the number or amount of sales, client referrals, or new accounts are given.

Item 6) Supervision:

Principals are not directly supervised by another employee, with the exception of compliance-related monitoring conducted by the firm's Chief Compliance Officer (Austin Goddard).

Item 7) Requirements for State-Registered Advisers:

- 1. Austin Goddard has never been awarded or otherwise been found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
 - (a) an investment or an investment-related business or activity;
 - (b) fraud, false statement(s), or omissions;
 - (c) theft, embezzlement, or other wrongful taking of property;
 - (d) bribery, forgery, counterfeiting, or extortion; or
 - (e) dishonest, unfair, or unethical practices.
- 2. Austin Goddard has never been awarded or otherwise been found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
 - (a) an investment or an investment-related business or activity;
 - (b) fraud, false statement(s), or omissions;
 - (c) theft, embezzlement, or other wrongful taking of property;
 - (d) bribery, forgery, counterfeiting, or extortion; or
 - (e) dishonest, unfair, or unethical practices.

Austin Goddard, all supervising and supervised personnel do not have any relationship or arrangement with any issuer of securities.

Austin Goddard has never been the subject of a bankruptcy petition.